

## What they are saying about Andrew:

"He is honest, hardworking, and results oriented. I have met few realtors that possess his background of experience, expertise, and ethics".

"I knew of many real estate agents and after meeting Andrew, I knew I was in the right hands. He is professional, knowledgeable, and trustworthy".

"There were eight family members, each with their own recommendation for an agent to represent our family. After interviewing all of the candidates, we realized Andrew was the head and shoulders above all the others. His guidance was truly remarkable and he limited our liability and exposure so we can rest assured that there were no issues after the sale".

"I met Andrew at an open house and almost immediately knew he was the right agent for me. I am so glad I had the opportunity to work with this true professional. He was very informative and worked well with my parents to ensure a smooth transaction for my very first home".

"Andrew was recommended to us by our trust and estate attorney. Working with Andrew was fantastic as he guided us through the entire process of readying the home for sale, developing a sound marketing plan, and managing the escrow process. The entire transaction was seamless for us as we are out of towners selling a San Francisco family property. He was excellent in communicating with us throughout the transaction".

"Andrew was recommended to me by a close friend. His extensive background and results for past clients was a no brainer for me to decide for us to work together. His exceptional communication skills kept me well informed throughout the entire listing and sale transaction from start to finish".

"We are native San Franciscans and knew many, many realtors. My in-laws were relocating to the city and were unsuccessful over a long period of time with other agents in finding a home. I requested my in-laws meet Andrew and he immediately realized they were looking at homes that were not suitable for their lifestyle. In a very short time he identified "just the right home" for them and we are all so fortunate and grateful to have worked with Andrew".

"I have purchased and sold six properties with Andrew. His advice is spot on and he definitely changed my lifestyle with a much disciplined approach to investment opportunities".

## What they are saying about Andrew:

"I had sold my east coast investment property and was looking to complete a 1031 tax deferred exchange into the next investment property in San Francisco. Andrew worked tirelessly on my behalf to identify the best property and situation for me. This was a challenging task and he handled it with exceptional grace, effort, and ability. I am thrilled with the result. Truly, truly a fabulous professional and person".

"I work long, long hours and commute to my office at Apple down the peninsula. We wanted to experience all that the city has to offer and wanted to purchase a home here. Andrew was determined to work within our budget and advocated tirelessly on our behalf. The result was a single family home where we are now able to start a family. My wife and I are infinitely appreciative of all of his genuine hard work and guidance on our behalf to achieve our goal".

"My partner and I had limited means to purchase a home in San Francisco. Andrew was so knowledgeable of the many neighborhoods of the city and provided us with alternatives we never considered. He also helped arrange special financing for the purchase. His "outside the box" thinking and advice truly made it happen. Without his help and guidance we could never have realized our dream come true".

"As a young couple, we thought we could not afford to purchase a home in San Francisco. Andrew suggested we consider a purchase of a two unit building and eventually convert this property to condominiums. He even identified another couple in our shoes and put us together and guided us through the entire purchase transaction and the conversion to condominium process. What a true professional that made two families eternally grateful".

"My husband and I rented in the city for many years and eventually we were considering the purchase of a single family home. Andrew is extraordinary in his advice, approach, and patience. From day one he worked so hard and was invaluable to us in finding our dream home. He even made the entire process stress free and we are so very grateful for the opportunity to have Andrew on our side".

"Andrew guided my family through several transactions over the years. We kept coming back to him as he is trusted professional and with tremendous amount of skills, attitude, and ability. With extreme confidence, we can whole heartedly refer him to anyone"!!

## What they are saying about Andrew:

"We had inherited a family property with a tremendous amount of deferred maintenance. Andrew had the knowledge and infinite resources to guide us through the myriad of action items to prepare this property for sale. We wanted to have little involvement in the process and wanted someone to handle it start to finish. He waived his magic wand and made it all happen. The results from his efforts were unbelievable and truly wonderful. We could not believe how he was able to transform this property in such a short period of time. We realized a significant amount of money over what the other agents had promised".

"We purchased a single family home (listed by the Seller with Andrew) with our agent. After the sale was over we never heard from our agent. We did need recommendations for some desired improvements to the home and eventually contacted Andrew. He was so gracious and really helpful to assist us in the remodel process. He always made us feel comfortable and gave so much of his time. When it came to the resale of our home we contacted Andrew. He obtained fantastic results for us"!!

"I relocated to San Francisco and wanted to rent and learn the city and see if my new employment opportunity would work out before considering buying a home. I was unable to find a suitable rental home on my own and was referred to Andrew. He was able to identify a fabulous rental home for me. Some years later the landlord decided to sell and I was stressed about the possibility of having to move. I contacted Andrew and he was able to provide a solution for the landlord and myself. I ended up purchasing the home that I rented and became a homeowner. Needless to say I would not have been able to purchase this home without Andrew's guidance to the landlord and myself".

"My husband and I met Andrew at an open house in our neighborhood. He represented both the seller and us in the sale and the purchase transaction. We decided to live in the home before considering a remodel. Andrew stayed in constant contact with us after the sale and was always following up to see if we needed anything. We eventually spoke to Andrew about a remodel. He had completed many, many remodel projects with other clients and had a firsthand knowledge of the entire process. He was invaluable to us in this endeavor and helped make it happen with his extensive contacts and referrals".

"I was a long time escrow officer in San Francisco and knew and worked with many, many realtors over the years. When it came time to selling my condominium I could only think of one true professional who stood out amongst the crowd and it was Andrew. I was able to observe firsthand how he worked with his clients and I had complete trust and confidence in him. It was the right decision. We not only sold our condominium with Andrew, we also purchased our next home with him".

## What they are saying about Andrew:

"I knew many, many realtors in the city and I remember meeting Andrew some years ago. When it was time to purchase a home I elected to work with Andrew. He really had my best interest at heart and although I toured some homes that were suitable he pointed out issues with the homes that I never considered. He even talked me out of making an offer on a particular home that I had my heart set on and stated that the right one would come along and it would be worth the wait. He was absolutely correct and we found just the ideal home. His truly sincere concern for the long term happiness of his clients is remarkable".

## What Andrew is saying:

**As I embark on my 35<sup>TH</sup> year in San Francisco real estate and reflect on the countless transactions that have been successfully completed, I know that I have been truly blessed and fortunate. It has been an absolute honor and privilege to have had the opportunity to provide professional services for so many, many wonderful clients, neighbors, and friends over the years.**

**If you or someone you know, has any real estate needs or questions, I hope you will contact me to see if I can provide any information, answers, or solutions. Please also remember that I have extensive relationships with accountants, real estate attorneys, trust attorneys, loan officers, document preparation professionals, 1031 exchange accommodators, and escrow and title services.**

**I also have excellent referrals for home improvement and remodel projects with contractors, electricians, plumbers, roofers, flooring, heating, painting, gardening, and janitorial services, just to name a few. Please reach out and remember I am only a telephone call or email away for you.**

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